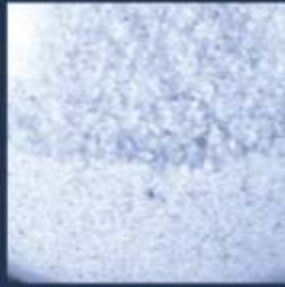


Business  
is a

# Race



Corporate  
Professionals  
will drive you to success



**Corporate Professionals**  
WHERE EXCELLENCE IS LAW

# *Gamut of Services*



## *Mission*

*To provide services which are based upon the stated and unstated needs of clients that conform to professional ethics, integrity & confidentiality; through our Collaborative Commerce Model to ensure simplicity, cost effectiveness and efficiency along with excellent quality.*

## *Vision*

*To be a leader in providing value added, innovative Business Solutions across the global platform*

# *Strengths*

Excellence is law here



Wide range of services



Focus on customer value



We build brand through performance



Intellectual Capital



Research & Development - Knowledge Hub



Geographical Reach - Local & Global



Credible value delivery system

# OUR OFFERINGS

## Investment Banking

India is increasingly gaining a global importance as a major market hub for investments from all over the world. In this growing market, the thrust is to make the right move at the right time. When the stakes are high you need a partner who understands your requirements and importance of transactions being undertaken.

Our Investment Banking division is dedicated to providing entrepreneurs and investors, end-to-end services for identifying avenues for growth, organic or otherwise, help forge strategic alliances/ joint ventures, cultivating and concluding acquisition/ divestment transactions through aggressive negotiation skills and result-oriented approach. We aim to create significant value for entrepreneurs and companies by helping them execute the right strategy.

Under the leadership of Mr. Pavan Kumar Vijay, who headed a leading broking house as Managing Director, we have developed our Investment Banking division and are consistently adding credentials. We have focused on mid-size clients who require more than just advice. We believe that the best solution for the client lies in a blend of various services, which we provide at a single point. We have a strong focus on research, as evidenced by our latest initiative in launching [www.takeovercode.com](http://www.takeovercode.com), an exclusive portal on interpreting the complex provision of SEBI Takeover Regulations.

- Private Equity Placement
- Public Issue Management
- Debt/ Project Financing
- FCCB/ GDR Fund Raising
- Takeovers & Acquisitions
- Delisting, Buy-back and Exit Offers
- Employee Stock Options (ESOP)

Industrial Organics Limited



Follow-on Public Issue



KPL International Ltd.



Delisting



Insecticides India Limited



Initial Public Offering



Shivalik Global Limited



Initial Public Offering



JHS Svendgaard Laboratories Ltd.



Initial Public Offering



PTC India Limited



Post Issue Advisory



Vanasthali Textiles Industries Limited



Strategic Acquisition



Jindal Cotex Limited



Fund Planning IPO



## OUR OFFERINGS

## Corporate Taxation

The taxation division has emerged as one of the robust division and is highly research oriented. The division is headed by Dr. Rakesh Gupta (FCA, FCS, AICWA, LL.B., Ph.D), who has held the position of Member: Income Tax Appellate Tribunal. Dr. Gupta is considered an authority on tax matters and with his expertise, we are helping our clients in effective tax planning and management.

With the growth of an enterprise, the complexity of applicable tax laws also intensifies. We understand that the tax planning measures must be aligned with the growth of an enterprise, to ensure necessary cash flows and keep the business moving. Our tailor-made strategies help the client in effecting tax management while keeping the compliance level intact.

- ⊖ Corporate Tax Planning & Management
- ⊖ Tax Assessments & representation before Tax Authorities
- ⊖ Tax Appeals before Commissioner (Appeals), ITAT, High Court & Supreme Court
- ⊖ International tax structuring & Transfer pricing
- ⊖ Handling Search & Survey proceedings
- ⊖ Opinion on Tax matters

ABB Limited



Amtek Auto Ltd.



ARS Group



Jay Ushin Ltd.



Atotech



AVL Software



Imperial Auto



Mitaso Auto



## OUR OFFERINGS

## Corporate Restructuring

Indian enterprises are hunting, both globally and locally, to identify and utilize the right business opportunities available in the market. Synergies are becoming important and our potential lies in identifying the right combination of synergies for your growth.

Our professional team, with their experience and innovative skills, helps the client in understanding their business potential and values underlying it, identifying the right opportunity or business partner available globally and locally, to take the maximum advantage for maximum growth.

We believe that every enterprise may benefit from the Corporate Restructuring exercise, whether internal or external, if it is best advised. The restructuring activities can attain best possible targets, financial and legal, and provide efficient corporate structure for sustainable growth. The myriad legal and regulatory provisions call for a high degree of experience & skills and there we appropriately fit in. With recent spurt of acquisitions, it is imperative to translate the plan in an effective manner to get maximum benefits. Once again, our unique matching of financial structuring with legal backing comes to clients' benefits.

- ⊖ Planning & Advising Mergers & Amalgamations
- ⊖ Corporate Restructuring & Financial re-engineering
- ⊖ Internal Restructuring
- ⊖ Strategic Acquisitions & Takeovers
- ⊖ Deal Negotiation & Structuring
- ⊖ Equity divestments
- ⊖ Demerger/ Strategic sale

NIIT Limited



Demerger



CHD Developers Ltd.



Merger Advisory



Shyam Telelink



Divestment Advisory



Amar Ujala Publications Ltd.



Restructuring



Wrigley's India Ltd.



Merger Advisory



Anant Raj



Restructuring



Floriana Group



Restructuring



GlaxoSmithKline Consumer Healthcare Ltd.



Buy-Back Advisory



## OUR OFFERINGS

## Corporate Compliances & Due Diligence

Today adoption of good governance practices has emerged as an integral element for doing business. It is not only a pre-requisite to face intense competition for sustainable growth in the emerging global market scenario but is also an embodiment of the parameters of fairness, accountability, disclosures and transparency to maximize value of the stakeholders.

Businesses have realized that long term growth and stability can be achieved only by strengthening the foundation. Compliances are being regarded as value addition measures rather than cost centers. To achieve this level of investor confidence, the corporate leaders needs set of tools that provide greater visibility to their organizations and strengthen governance, compliance and corporate performance management.

We help our clients in achieving highest levels of compliances, setting-up effective compliance management systems, undertaking audits and conducting due-diligence to ensure compliance and risk management. This also helps us in conducting effective due diligence exercises for various growth and acquisition needs.

We have merged professional service with technology and launched [www.ccmonline.in](http://www.ccmonline.in), where our customers can manage and review the complex compliances online, with the touch of a button.

- ⊖ CCM: Corporate Compliance Management, through web platform
- ⊖ Licensing & Approvals
- ⊖ Due Diligence reporting for Public Issues
- ⊖ Transaction Diligence for Investments and Acquisitions
- ⊖ Accounting/ HR/ Legal/ Secretarial support services for ongoing compliances
- ⊖ Periodic & Specific audits for reporting fallbacks

DLF Limited



Structuring JV with  
Hilton Hotels



DCM Shriram  
Consolidated Ltd.



SEBI Compliances



Trident Group



Compliance Assurance



Vishal Retail Ltd.



Compliance Services



Confidence Group



SEBI Compliances



NHPC Ltd.



Exemption from Listing  
Agreement



Indiabulls



Corporate Services



Visesh Infotechnics



Corporate Services



## OUR OFFERINGS

## India Entry Services

India has today become the globally preferred business destination attracting investment from entrepreneurs and investors worldwide. Our India entry services are aimed at providing the right platform to entrepreneurs around the world to take their business initiative in India in a well informed manner.

We have a strong focus on providing integrated business setup services to clients, Indian as well as International. Initiating the process from the very basic purpose of setup, we move along with the client till he achieves the full implementation. The client gets advantage of all services at one platform and is assisted by other divisions for post-set up sustainability.

Our research and experience helps our client in identifying the right business model for their entry in India which enables them to explore business opportunities in focused manner and to plan their strategies, keeping in view their business matrix.

We have the credit of incorporating a Company in "One Hour" which shows our farsightedness in bringing prompt service delivery to the customers. Our efforts have a macro vision to make India a better place to do business.

- Pre-entry market exploration
- Advising Indian Entry & Business setup
- Best suitable entity structuring
- Tax incentives & locational analysis
- Vendors & Customers due diligence
- Statutory & Regulatory approvals/ licenses
- Post-Entry support, including Accounting/ Audits/ Legal/HR & Payroll Services
- Nominee and registered office services
- Shelf companies

Caim



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Montgomery



Corporate Professionals  
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One World Lab

OneWorld-Lab

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Hexagon Metrology



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WM NetServ



Corporate Professionals  
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First Trade Derivatives



Corporate Professionals  
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Priam Technologies



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ST Micro Electronics



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## OUR OFFERINGS

## Securities Laws Advisory

Indian capital markets and those operating within its framework are subject to stringent & complex regulatory controls. With the surge in market activities, the market regulators viz. SEBI has also tightened the control measures like investigations, enquiries, inspections and adjudications, on various market intermediaries as well as companies listed in the stock exchanges.

We provide a single point solutions platform to all market intermediaries and listed companies to deal with such complex issues, and also provide precautionary advice to avoid fallbacks. We serve various capital market intermediaries, viz. Brokers, FIs, Portfolio Managers, Mutual funds, etc. Our emphasis is to provide umbrella services to this business community so that they need not run pillar to post for various needs.

Our existing clientele is evidence of our competence to fill the gap in securities laws advisory. A profound research effort, coupled with practical understanding of the market operations, helps us in resolving technical issues quickly. On the other hand, managing clients' compliances help him in minimizing the risks which may lead to disastrous situations.

- ⊖ Advisory & Opinions
- ⊖ Registration & Licensing services
- ⊖ Brokers' Regulatory & Operational Audits
- ⊖ Handling Inspections & Investigations
- ⊖ Representation & Appeals

NDA Securities



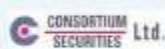
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IKM Investor Services



Corporate Professionals  
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Consortium Securities



Corporate Professionals  
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Shri Parasram Holdings



Corporate Professionals  
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SMC Global



Corporate Professionals  
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BLB



Corporate Professionals  
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Abhipra Capital



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Frontline Securities



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## OUR TEAM

### **Dr. R. K. Aggarwal (Chairman)**

- 23 years of experience in Tax and Corporate Affairs and Business Advisory.
- Thoughtful leader; Held the position of Chairman: Northern India Regional Council of Institute of Company Secretaries of India.
- High research focus; Member of Accounting Standards Board of Institute of Chartered Accountants of India.
- Bachelor in Commerce from St. John's College, Agra; Chartered Accountant; Company Secretary; Cost & Works Accountant, Ph.D.

### **Pavan Kumar Vijay (Managing Director)**

- 23 years of experience in Capital Markets, Corporate Restructuring and Securities laws.
- Former Managing Director of BLB Limited, a leading arbitrage broking house.
- Former President of Institute of Company Secretaries of India (2003); acclaimed leadership qualities; strong regulatory rapport.
- Masters in Commerce from St. John's College, Agra; Bachelor in Laws from Delhi University; Company Secretary.

### **Rakesh Gupta (Director)**

- 23 years of experience in Tax planning and litigation.
- Renowned tax consultant and regular faculty in seminars and workshops on taxation.
- High research focus; authority on taxation issues.
- Bachelor in Commerce from St. John's College, Agra; Chartered Accountant; Company Secretary; Cost & Works Accountant, Ph.D.

### **Ashwani Taneja (Director)**

- 12 years of experience in Tax planning & litigation, Business Advisory, Due Diligence & Audits.
- Strong relationship skills; high technological bent.
- Bachelor in Commerce from Kirorimal College, Delhi; Chartered Accountant; Company Secretary; Cost & Works Accountant; Diploma in Information Systems Audit.

### **Girish Narang**

- 8 years of experience in Corporate Finance, Restructuring and Investment Banking.
- Substantial experience in managing complex structuring issues, managing acquisitions/ deals.
- Member of Northern India Regional Council of Institute of Company Secretaries of India; youngest member on the Council.
- Bachelor in Commerce and Bachelor in Laws from Delhi University; Company Secretary.

### **Parvesh K. Kheterpal**

- 7 years of experience in India Entry & Business setup services, Foreign Exchange laws.
- Formerly worked with an Textile export house and a telecom consulting organizations.
- Masters in Commerce and Bachelor in Laws from Delhi University; Company Secretary.

### **Anjali Aggarwal**

- 7 years of experience in Stock Exchanges & SEBI related matters.
- Formerly worked with Delhi Stock Exchange & an RPG group Company.
- Bachelor in Commerce from Delhi University; Company Secretary; Diploma in Cyber Laws from Amity University.

## OUR TEAM

### Preeti Arora

- 3 years of experience in areas of Investment Banking, specializing in Takeover Code.
- High research focus; conceived and implemented takeovercode.com, an online resource providing solutions to the intricacies of Takeover code.
- Commerce and Law graduate from Delhi University; Company Secretary; NSE Certification in Corporate Governance and Capital Markets; Diploma in IPRs from Indian Law Institute.

### Manoj Kumar

- Three years of experience in Corporate legal, specializes in planning and implementation of corporate restructuring & financial re-engineering.
- Research oriented; very good analytical skills.
- Bachelor in Commerce from Patna University, Patna; Company Secretary.

### Mohini Varshneya

- 3 years of experience in the Stock Exchange and Depositories matters.
- Formerly worked with Delhi Stock Exchange and DCM Shriram Industries Limited.
- Masters in Commerce from Delhi University; Company secretary.

### Ankit Singhi

- 2 years of experience in Corporate Compliances, Audits (Secretarial & Securities) and Due-Diligence.
- Bachelors in Commerce from Chattrapati Sahuji Maharaj University, Kanpur; Bachelors in Law from Rohilkhand University, Bareilly; Company Secretary

### Chander Sawhney

- 2 years of experience in M&A, Tax planning, Audits, Business Advisory and Valuations.
- Bachelor in Commerce from Delhi University; Chartered Accountant.

### Deepali Chawla

- 2 years of experience in Corporate Law Advisory & Compliances.
- Bachelor in Commerce, Agra; Company Secretary; Diploma in Forex & Treasury Management (ICFAI).

### Kavita Budhiraja

- 2 years of experience in Due Diligence and Corporate Restructuring.
- Bachelor in Commerce from Delhi University; Company Secretary.

### Vivek Jain

- 2 years of experience in Corporate Restructuring and Due Diligence.
- Wide knowledge of IT, E-Commerce & Web Designing.
- Bachelor in Commerce from Delhi University; Company Secretary.



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